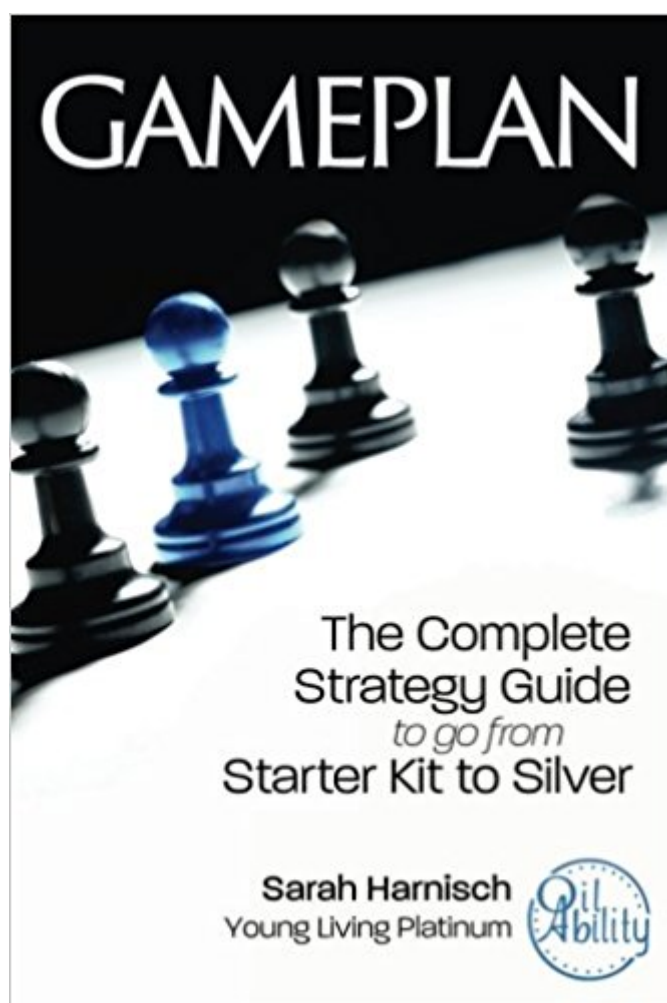


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# Gameplan: The Complete Strategy Guide To Go From Starter Kit To Silver



## Synopsis

With a passion for helping others and a modern approach to sharing the oils, Sarah Harnisch made it to Platinum in Young Living in just 17 months. Now she's sharing her strategy in this densely-packed guide to take you from starter kit to Silver in Young Living. Understand the chessboard of network marketing and get practical advice for every aspect of your business. Includes scripts for classes, training leaders, invitations and closings and duplicatable systems to help you:

- Fill classes without knowing people
- Share the oils compliantly
- Follow up with confidence
- Build strong leaders

Learn to run your Young Living business with confidence. It is time to grow!

## Book Information

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## Customer Reviews

Sarah Harnisch retired from her full time job as a radio news anchor just one year after starting her Young Living business. A year later, she retired her husband, John, and they are raising their children together in upstate New York. Sarah regularly travels across the nation sharing her passion for abundant health and financial freedom through Young Living essential oils. Her goal is to raise as many Diamonds as possible.

#mindblown ! I am a YL Platinum Leader and have been looking for an \*all in one\* resource/training tool to help train my team, ignite some enthusiasm, help people get off the side lines, etc. Sarah has certainly hit this one out of the park! This is a complete step-by-step program, if you will, on getting from ordering your starter kit with Young Living to getting to Silver and beyond. It is all that I have learned and done and continue to do in ONE resource. This ONE resource will totally revolutionize

how I train my team and the resources I direct them to in order to learn about network marketing as it pertains to sharing Young Living. 5 stars simply isn't enough to do justice for just how much I love this book and the workbook companion. Some people need a \*Gameplan\*, an instructional guide - THIS IS IT! So many people ask me why we \*do\* Young Living or Network Marketing in general and my answer has always been encompassed in ONE word - FREEDOM! On page 13 of this book, Sarah says "...freedom is better than being famous." YES YES YES! That totally struck my heart with a resounding AMEN! I love that she just gets right to it. No himhawing around - just gets to the nitty gritty of the heart of why we do Young Living as a business. Changing lives and seeing people become more FREE to do that which the Lord has called them to do. Sarah says on page 13 "Young Living is a way out. The Lord has sent you a boat. Get on it and get off that island where you're financially stranded." Spot on! Young Living has certainly been that life raft for us, not just in finances, but in our total wellness. That is why I love that Young Living seeks to bring "Wellness, Purpose, and Abundance" into every home around the globe! If you are a Young Living leader, regardless of your current rank, and need a resource to help ignite the spark in YOU and therefore in your team - GET THIS BOOK NOW! There are so many wonderful resources out there, don't get me wrong, but Sarah has been able to masterfully gather all the great information and nuggets of wisdom from each of them and wrap it all into ONE resource! Got a leader in your Young Living organization that no matter how many coaching calls you do with them, no matter how many \*you can do it\* chants you cheer out at them, just seems stuck or stagnant? GET THEM THIS BOOK! I wish I had had something like this a year ago! Heck, I wish this was available in 2013 when I decided to \*do\* the business side of Young Living. Thanks, Sarah for taking the time to pen such an amazing tool!

I bought the Gameplan book and workbook because my upline was doing a boot camp. This book helped me figure out what was holding me back and what to do about it. I have my first four classes coming up, as well as 2 one-on-one coffee dates. I'm also more focused and organized. I feel completely confident that I will reach the rank I want by Convention. I will definitely be passing on this amazing resource to everyone on my team.

This book is FANTASTIC! I am new to Young Living Network Marketing and the author of this book is soooooo enthusiastic and energetic, that you can't help but become excited and motivated to get to work. They have a video collection, "GamePlan Bootcamp" also that is fantastic. GET THIS BOOK if you are looking to go into business yourself, she will help you achieve your goals.

As a Platinum myself with Young Living, I'm always looking for and reviewing third party tools to put in the hands of my budding leaders and sharers. Sarah knocked it out of the ballpark with is book. Her system is scalable, and duplicate-able. For someone willing to push past their fear and excuses, this book is perfect for equipping anyone to find success with Young Living.

I've been using Young Living over a year now and wasn't really interested in the business part. My upline leader sent me the mini- book. It was so accessible and understandable that I wanted this book. Thank you Sara for writing this book. It changed my view on starting the business a lit a fire within me. I'm following her steps and hope to grow my business and now have goals in mind, not just as a hobby. This book is well written, well put together, and completely understandable. She gives you so many free tools as well as those you get with the book.

I've loved Young Living for years and previously partnered with them in business. I gave up on the business side because I now do missions in Cambodia (how's that for a "rural" area?), have limited internet connection, am 12 hrs opposite than America, and have no market on the ground that can afford products. This book not only inspired me to try again and let go of my excuses but gave brilliant ideas on how I can build a business right where I am, with what I have. I am doing the boot camp now and can honestly say that Sarah's wisdom and heart have made a way for me to fund fighting sex trafficking simply by working with Young Living. This book really is a lifeline of hope. If you are at the end of your rope, I highly encourage you to hold on long enough to do the boot camp, read the book, do the workbook and then decide.

While this is geared toward Young Living, it can be for anyone who is "stuck" in a job they don't like and in need of a way up. Sarah Harnisch wholeheartedly believes in empowering all of us, and debunks the prevailing attitude that suffering is just the way it is. She speaks to strengthening ourselves to overcome poverty and to go after financial freedom. Who is talking that way these days? Nobody I know except Sarah! And she believes it is necessary for us to be healthy and strong in order to pour into others in need such as widows, children, and sick folks. As someone who has felt pretty depleted, it was incredible to hear positive encouragement and detailed information about how to get to a better place. Love, love this book!

Im taking my business to the next level with the help of my amazing upline and a team boot camp

training session. Sarah is passionate and it's clear she has a will to help others. I get goosebumps when I watch the boot camp videos. This book has changed my life and I can't thank Sarah enough for loving us so much that she shared her gameplan.

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